

# **Eurasian Development Bank's Trade Finance Facilities**



#### **EDB's Mission**

The Bank's mission is to facilitate the development of market economies, economic growth and the **expansion of trade and other economic ties** in its member states by carrying out investment activities.

The Bank strives to become a consolidating element within the financial infrastructure and a catalyst for the **expansion of integration processes** in the territory of its member states.

The Bank's member states are Russia, Kazakhstan, Armenia, Tajikistan, and Belarus. Other states may join EDB Establishing Agreement.



### EDB's Trade Facilitation Program is focused on:

- expanding the investor base for the financial institutions developing trade financing
- trade facilitation and deepening integration processes between EDB's member states
- creation of favorable conditions for the exporters and importers and providing them with the access to new markets

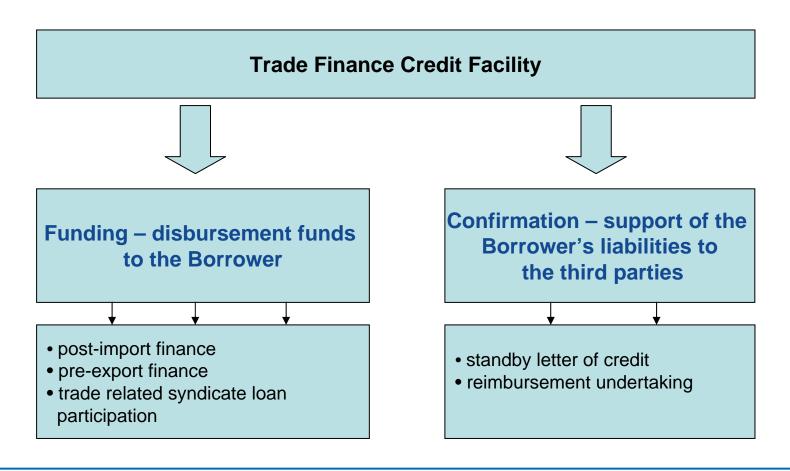


# Prerequisites for participation in the EDB's Trade Facilitation Program

External factors	Internal factors	Activities
Financial institution	Stable financial condition	Existing trade finance portfolio
<ul> <li>Incorporation in one of the member states</li> </ul>	EDB's compliance procedures	Trade finance     development strategy
Licenses and approvals	External auditor	

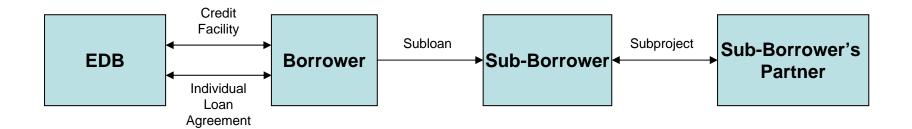


## **EDB** Instruments





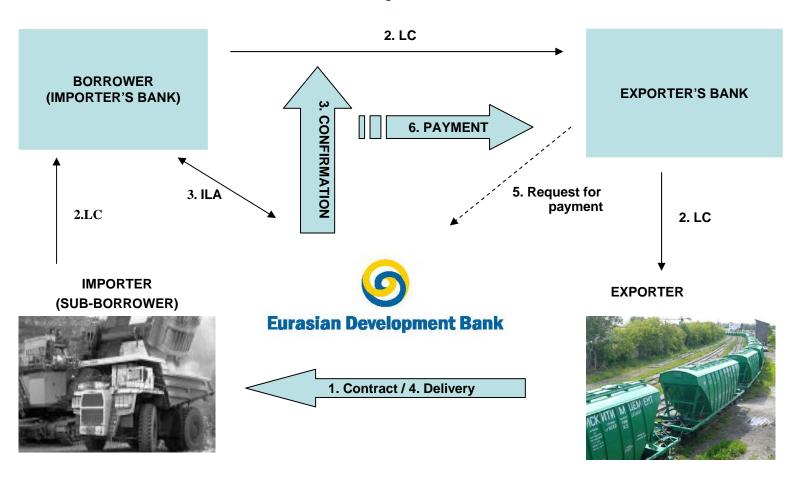
## **Funding**



- 1. EDB and the Borrower enter into the Framework Agreement where they agree on all the terms and conditions of the facility;
- 2. To finance individual export-import transaction EDB and the Borrower sign individual loan agreement based on the terms and conditions of the Framework Agreement;
- 3. The Borrower uses these funds to finance its Subloan to its client the Sub-Borrower;
- 4. The Sub-Borrower uses the funds of the Subloan to finance its obligations under the Subproject (export-import transaction) with his partner.

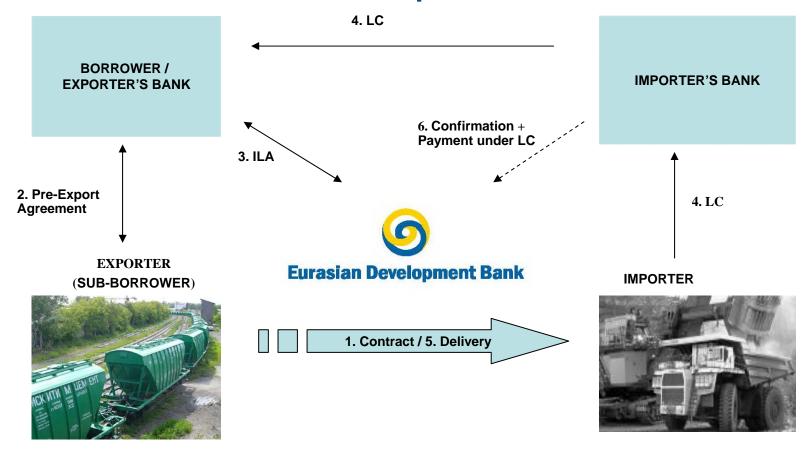


## Post-import finance



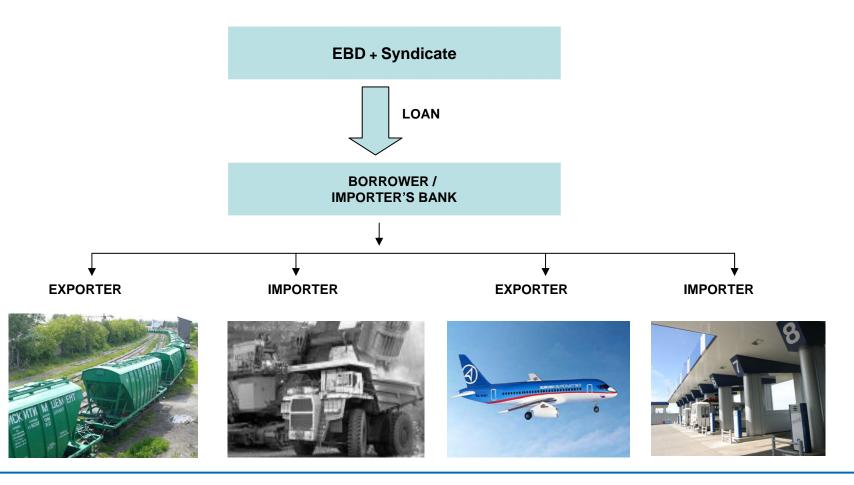


## Pre-Export Finance



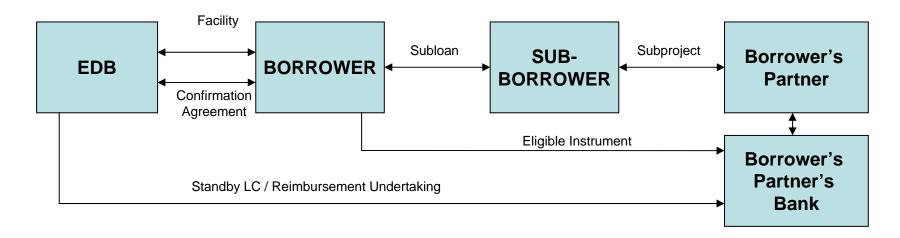


# Syndicated Loan





## Confirmation of EDB



- 1. EDB and the Borrower enter into the Framework Agreement where they agree on all the terms and conditions of the facility;
- 2. EDB and the Borrower sign individual confirmation agreement based on the terms and conditions of the Framework Agreement;
- 3. Borrower issues the Eligible Instrument (any documentary LC or guarantee) in favor of the Bank of the Borrower's Partner;
- 4. Based on the terms of the confirmation agreement EDB issues its confirmation in favor of the confirming bank.



## Main features of the facility

Term of the facility	Up to 24 months
Term of the subprojects	From 3 to 12 months
Currency	US dollars, euro, Russian rubles, tenge
Covenants	General, financial and information covenants
Geography	Not less than 60% of the facility amount should support export and import between EDB member-states
Subproject amounts	Not less than US\$100,000 and up to 25% of the facility amount
Interest rate	Interest on each subloan and the confirmation fee amount is determined individually for every subproject

## Prohibited activities

- Activities using forced and child labor
- Production and distribution of tobacco and alcohol
- Gambling industry
- Production of armaments and munitions
- Cash foreign exchange
- Investing into any securities
- Activities prohibited by the legislation of member-states or international conventions relating to biodiversity and cultural protection
- Real estate transactions including transactions with land, residential and commercial construction
- Production and distribution of any products that are illegal in the corresponding EDB member-state



### Contacts

Ms. Nazira Satbekova Head of Capital Markets, Corporate Finance Tel. +7 (727) 244-61-49, Fax. +7 (727) 244-65-70, e-mail: snn@eabr.org

Ms. Madina Kassymbayeva Senior Specialist, Capital Markets, Corporate Finance Tel. +7 (727) 244-40-44, ext. 69-11, Fax +7 (727) 244-65-70,

e-mail: kmm@eabr.org